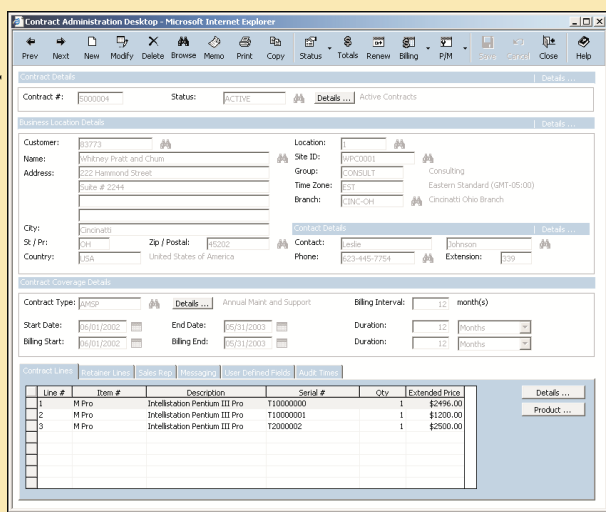




The Nexterna™ Clearview Contracts module provides a complete solution for creating, quoting, managing, and renewing contracts. It tracks all components of the contract including preventative maintenance, customer retainers, recurring billing, and deferred revenue. Service organizations can closely monitor contracts to maximize revenue, eliminate “free” service, and invoice correctly.



Overview

The Nexterna Clearview Contracts module offers advanced functionality in three key areas: contract creation, contract management, and financial management.

Contract Creation

The contract creation feature provides template-based contracts that can be quickly customized to offer specialized service packages or unique service arrangements for preferred customers. It allows users to set-up service entitlement options for each item. Flexible pricing based on the contract type, service coverage, preventative maintenance schedule, etc. can be set-up to match your pricing structure. While this flexibility is offered, manual or ‘bid’ pricing can be established for each individual billing schedule. Billing intervals, durations and invoicing terms can be customized for each contract.

- Customize contract business tables
- Access service entitlement details
- Use simple, template-based contracts
- Integrate retainer agreements
- Override pricing based on business requirements

Contract Management

The contract management feature reduces the time it takes to stay on top of important contract details – from warranty status and preventative maintenance schedules to service level performance and retainer expirations. In a matter of minutes, users can renew, amend, or change customer contracts. Product being returned from your customers will automatically adjust the service coverage under contract to reflect the return.

- Monitor SLA performance
- Effectively manage warranties
- Schedule and control preventative maintenance tasks
- Track retainer balances and expiration dates
- Simplify contract renewals, amendments, and changes

Financial Management

The financial management feature makes it easy to monitor monthly budgets, as well as analyze overall contract profitability. Information such as total billings, revenue earned, work in progress, service costs, etc. is available for each contract. This functionality can handle recurring billing that is set-up for specific time periods, with the option to prorate. This process helps organizations to properly recognize deferred contract revenue. Invoices and journal entries to recognize revenue can be easily exported using our XML interface tool, Nexterna Clearview Link.

- Simplify recurring billing with a flexible, time-based system
- Recognize deferred revenue and produce the financial transactions for them
- Properly track and invoice contract billing and retainer revenue
- Easily export financial data
- Analyze contract profitability

Benefits

The Nexterna Clearview Contract module delivers a rich set of features for creating agreements, managing contract components, and handling the financial details. It provides the business information required to manage profitable contracts. Identifying and retaining the most profitable customers over the long-term gives companies the ability to maintain a strong bottom line.

Bill Type	Invoice #	Invoice Date	Start Date	End Date	Net Price	Ret	Details ...
RENT FEE	1000000	11/30/2002	11/30/2002	12/30/2002	\$140.00	140	
RENT FEE	1000000	12/31/2002	12/31/2002	01/30/2003	\$140.00	140	

Nexterna Clearview Contract Totals

Invoice #	Date	Billing Type	Start Date	End Date	Rev. Recognised	Net Price
1000000	12/9/2002	RENT FEE	11/30/2002	12/30/2002	\$140.00	\$140.00
1000000	12/9/2002	RENT FEE	12/31/2002	1/30/2003	\$140.00	\$140.00
		RENT FEE	1/31/2003	2/27/2003	\$0.00	\$140.00
		RENT FEE	2/28/2003	3/30/2003	\$0.00	\$140.00
		RENT FEE	3/31/2003	4/29/2003	\$0.00	\$140.00
		RENT FEE	4/30/2003	5/30/2003	\$0.00	\$140.00
		RENT FEE	5/31/2003	6/29/2003	\$0.00	\$140.00
		RENT FEE	6/30/2003	7/30/2003	\$0.00	\$140.00
		RENT FEE	7/31/2003	8/30/2003	\$0.00	\$140.00
		RENT FEE	8/31/2003	9/29/2003	\$0.00	\$140.00
		RENT FEE	9/30/2003	10/30/2003	\$0.00	\$140.00
		RENT FEE	10/31/2003	11/29/2003	\$0.00	\$140.00
Sub Total:					\$280.00	\$1680.00

Service #	Task #	Parts	Labor	Travel	Consum.	Expenses	Fixed	Total
1000000	1		\$0.00	\$9.64				\$9.64
		Cost:	\$62.66	\$9.64				\$72.30
		GMI:	-\$62.66	\$0.00				-\$62.66
		GPM%:	-100.00%	0.00%				-650.00%
Sub Total:		Price:	\$0.00	\$9.64	\$0.00	\$0.00	\$0.00	\$9.64
		Cost:	\$0.00	\$62.66	\$9.64	\$0.00	\$0.00	\$72.30

About Nexterna

Nexterna, Inc. provides wireless mobile resource management solutions that help Field Service organizations increase productivity, lower operating costs, and improve customer satisfaction.

About Nexterna Clearview

Nexterna Clearview is a complete field service management application that is seamlessly integrated with GPS tracking and mobile communication systems. The Nexterna Clearview system is fully web-based, wirelessly enabled, and includes integrated mapping. It allows field service technicians to work together in real-time with the central office.

The Nexterna Clearview web-based application includes in-depth modules for service order management, sales order management, call avoidance, optimized dispatch with integrated mapping, contracts and preventative maintenance, product/asset tracking, and logistics and reverse logistics.

The Nexterna Clearview application can be deployed as part of a complete real-time service management system that includes the following optional modules: integrated mobile service management software, field web access, customer web access, data import/export, wireless data connectivity, and real-time vehicle location using GPS technology.

Learn more at www.nexterna.com/clearview